

December, 2006
Volume 3, Issue 1

coming
Events

December 14th
MIBOR Room B
11:30am-1:00pm
Holiday Party

January 8th
MIBOR Room C
9:00am-10:30am
Executive Board Meeting

January 18th
MIBOR Room B
11:30am-1:00pm
Regular Monthly Business Meeting

January 30th
Marriot Downtown
9:00am-12:00pm
IAR Triannuals

February 5th
MIBOR Room C
9:00am-10:30am
Executive Board Meeting

February 15th
MIBOR Room B
11:30am-1:00pm
Regular Monthly Business Meeting

March 5th
MIBOR Room C
9:00am-10:30am
Executive Board Meeting

March 15th
MIBOR Room B
11:30am-1:00pm
Regular Monthly Business Meeting

from the
President

New Orleans and NARDI GRAS....What a winning combination!!!!

A perfect mix of the National Association of REALTORS to get to the GRASS roots of what we do in not only selling homes but helping to build or in this case re-build a community that so sorely needs it. Many REALTORS from Indiana and around the nation came together to work on the Homes for Habitat as well as contributing financially to the New Orleans economy. Approximately 30,000 REALTORS attended the convention.

The Women's Council of REALTORS agendas, sessions, and speakers were absolutely dynamic. I left every session so energized and renewed, with great tools not only to help me professionally but personally as well. For example, Adorna Carroll was the speaker on negotiating skills.. I left feeling like I could literally be a hostage negotiator. I really felt my knowledge and skill levels had really been elevated immensely.

The WCR National elections process is awesomefrom the campaigning, to the delegate sign-in, to the actual voting. This year, as last, two delegates ran from the floor for financial recording secretary. Which lead to a run off. This was really exciting....almost like being in a national political election. Congratulations to our National Officers:

National President	Judy Moses
President Elect	Ann DeFries
Recording Secretary	Becky Hill
Financial Secretary	Deborah Gilmore

The Inaugural Ball and Installation of our National Line was a very glamorous, festive occasion. Madame President Judy was very gracious and gave thanks to her many, many supporters in the audience from Boston, and even to our very own Robbie Williams, 2005 IN State Member of The Year.

The Region II session voted Gail Howard of Wisconsin as our 2007 representative for Financial Secretary. The major topic during this session was the decision by National to eliminate the Regionals and instead have Mega-Conferences. This was tabled until Mid-year in Washington D.C., so it will be very important for all voting delegates and WCR members to attend so their voices can be heard. Danita Wolf from Evansville, our 2006 IN State President, was elected 2008 Regional Vice-Pres., should it be determined that we will keep regions and their functions intact.

On Sunday, the Women's Council of REALTORS gave it's financial report, national outlook and forecast and then announced it's new marketing campaign with a very high-energy CD---**ARE YOU READY???**



GET READY!!!! As wonderful and exciting things are just over the horizon with WCR.

Deb Blanchard
2006 Local Chapter President

Deb Blanchard (left), 2006 Indianapolis Chapter President; Nieva Schapker (Center), 2006 Evansville President-Elect; and Pam Martin (Right), 2006 Evansville Chapter President dressed up for NARDi Gras!

President

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Congratulations to our Members!

- Melissa Davis - was voted State Director for the Indiana Auctioneers Association for a 3 year term and placed in the top 5 at her first bid calling contest
- Melinda Wood was elected to serve on MIBOR's Board of Directors for District 3 for 2007-2009
- Kristi Tiefel was elected to serve on MIBOR's Board of Directors for District 1 for 2007-2009
- Priscilla Russell will be serving as 2007 Chair of the Northside Division of MIBOR
- Janet Jernigan will be serving as Chair of the Hamilton County Division of MIBOR
- Bobbie Naugle will be serving as Vice-Chair of the Eastern Division of MIBOR
- Nancy Patterson will be serving as Vice-Chair of the Downtown Division of MIBOR
- Debra Richardson will be serving as Vice-Chair of the Southside Division of MIBOR
- Bertie Huffman has changed companies and is now a mortgage consultant with American Acceptance Mortgage
- Amari Dekrey is now with Keller Williams Indy Metro NE
- Jan Endes has moved to RE/MAX Legends

Announcements & Reminders

- Our next meeting is scheduled for **December 14th, 11:30am-1:00pm**, at **MIBOR**. It is our **Holiday Party**. The room will be decorated for the season! We will be having a catered buffet luncheon. The cost is \$15.00. There will be a lot of door prizes and special giveaways. We will also be installing our 2007 WCR Officers and presenting the awards for REALTOR® of the Year & Affiliate of the Year. Come celebrate the season with us!
- We are looking for **volunteers** to help set up for our Holiday Gala. We ask volunteers to be at MIBOR at 9:00am to help with room decorations and setup. Do you have a Christmas Tree, Wreaths, Candles, etc. that we can use? Please contact Amari DeKrey (amaritherealtor@aol.com or 317-388-3111) or Bobbie Naugle (bnaugle@callcarpenter.com or 317-899-4600) if you can help.
- Thank you again to our Style Show Diamond Sponsor, [Petty Custom Homes](http://PettyCustomHomes.com), for their tremendous support of WCR and their generous donation to Coburn Place.



PettyCustomHomes

Check out our website

www.WCRIndy.com

- Benefits & Services of membership
- A complete list of our chapter membership
- Calendar of our upcoming events
- Our Mission & Vision statements
- A message from our chapter President
- Information on WCR National organization



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Portrait Homes
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Tricia Vaughn
Keller Williams
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What have I missed?

Have you been able to attend all of our monthly meetings this year? Even if you have missed just one, you have missed a lot! Make sure you have all of our upcoming meetings scheduled in your calendar, so that you don't miss another great meeting. For a schedule of all of our upcoming meetings & events, go to www.wcrindy.com/calendar.htm.

September 21st, 2006 - Luanne Somerville with Coburn Place, gave us an eye-opening talk about the services provided by Coburn Place. She also shared with us how we can help support the women & children who call Coburn Place "Home". Coburn Place was the beneficiary of this year's Style Show.

September 28th, 2006 - Our Charity Style Show, "*REALTORS on the Runway*" was a huge success! The program included dinner at the Ritz Charles, a silent auction, door prizes, & raffles. Models wore the latest styles from SteinMart and Yanni Furs. The Grand Prize was a 7-Day RCI Resort Condo Vacation and the 2nd place drawing was for a flat screen TV. You won't want to miss this event next year! We raised over \$1500 for Coburn Place.



Some of our members and VIP guests model clothes from SteinMart and Yanni Furs; Ruth Beaver (left) our 2006 Chapter Treasurer, Steve Sullivan (center) MIBOR CEO, and WCR member Gail Watts (right).

October 19th, 2006 - Our very own Rhonda Kuchik shared with us what she learned from a recent seminar, what you need to know about a "Shifting Market" and how to survive & prosper in a down market. We also elected our 2007 Chapter Officers.

President: Johnnie Alex
President-Elect: Emma Dinkins
Vice-President of Membership: Bobbie Naugle
Secretary: Barbara Buffington
Treasurer: Alisha Walker

November 16th, 2006 - Deb Blanchard shared with us what she learned at the NAR annual convention in New Orleans and her thoughts about the recovery of that city since Katrina. Several members shared their own personal family thanksgiving stories. How thankful we all are to have such a wonderful, caring group that we can share our tears, struggles, and joys!

So . . . Don't miss our Holiday Gala on December 14th!



We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

Safety Tips for Women

Thank you to Deborah Watson for forwarding these great tips to us.

- 1. Tip from *Tae Kwon Do*:** The elbow is the strongest point on your body. If you are close enough to use it, do!
- 2. Learned this from a tourist guide in New Orleans.** If a robber asks for your wallet and/or purse, **DO NOT HAND IT TO HIM.** Toss it away from you... chances are that he is more interested in your wallet and/or purse than you, and he will go for the wallet/purse. **THEN RUN LIKE MAD IN THE OTHER DIRECTION!**
- 3. If you are ever thrown into the trunk of a car,** kick out the back tail lights and stick your arm out the hole and start waving like crazy. The driver won't see you, but everyone else will. This has saved lives.
- Women have a tendency to get into their cars after shopping, eating, working, etc., and just sit; doing their checkbook, or making a list, etc. **DON'T DO THIS!** The predator will be watching you, and this is the perfect opportunity for him to get in on the passenger side, put a gun to your head, and tell you where to go. **AS SOON AS YOU GET INTO YOUR CAR, LOCK THE DOORS AND LEAVE.**
 - **If someone is in the car with a gun to your head, DO NOT DRIVE OFF.** REPEAT: DO NOT DRIVE OFF! Instead gun the engine and speed into anything, wrecking the car. Your Air Bag will save you. If the person is in the back seat they will get the worst of it. As soon as the car crashes, bail out and run. It is better than having them find your body in a remote location.
- 5. A few notes about getting into your car in a parking lot, or parking garage:**
 - Be aware: look around you, look into your car, at the passenger side floor, and in the back seat
 - If you are parked next to a big van, enter your car from the passenger door. Most serial killers attack their victims by pulling them into their vans while the women are attempting to get into their cars.
 - Look at the car parked on the driver's side of your vehicle, and the passenger side. If a male is sitting alone in the seat nearest your car, you may want to walk back into the mall or work, and get a guard/policeman to walk you back out. **IT IS ALWAYS BETTER TO BE SAFE THAN SORRY.** (And better paranoid than dead.)
- 6. ALWAYS take the elevator instead of the stairs.** (Stairwells are horrible places to be alone and are the perfect crime spot. This is especially true at NIGHT!)
- 7. If the predator has a gun and you are not under his control, ALWAYS RUN!** The predator will only hit you (a running target) 4 out of 100 times; And even then, it most likely WILL NOT be a vital organ. RUN, preferably, in a zig-zag pattern!
- 8. As women, we are always trying to be sympathetic: STOP.** It may get you raped, or killed. Ted Bundy, the serial killer, was a good-looking, well educated man, who ALWAYS played on the sympathies of unsuspecting women. He walked with a cane, or a limp, and often asked "for help" into his vehicle or with his vehicle, which is when he would abduct his next victim.

Discover the WCR Difference!

At the Women's Council of REALTORS®, when our members invest their valuable time with us, we know they expect that investment to pay off. That's why WCR delivers the kinds of information, resources and networking opportunities that help our members stay on top and out front of the real estate business. Join us, and you'll discover an environment that makes the most of your skills, talents and ambitions, a community that both supports and encourages your success. In short, you'll find the place where it all comes together.

“Why I Joined Women’s Council of REALTORS®”

***To learn first-hand
what WCR can do
for you, join us!***

WCR lunch meetings are usually held 11:30am-1:00pm on the 3rd Thursday of each month at MI-BOR. The cost is \$10.00 and reservations are required.

Please RSVP to Bobbie Naugle at 317-796-8380 or bnaugle@callcarpenter.com.

I was brainstorming about my business when a title rep and friend of mine suggested that I go with her to the WCR Style Show. I enjoyed meeting so many women who shared similar business interests that I immediately joined. I was asked to fill in as Treasurer when the current Treasurer relocated that next Spring. Since then, I been actively involved on Ways & Means and the Governing Board, most recently having served 3 terms as the Chair of Program and Education.

The benefits of belonging, and being active within, Women's Council of Realtors are numerous. Most noteworthy is the advantage of getting to know colleagues outside of specific transactions. It is wonderful to know the face and personality behind the name on a listing or purchase offer. It has helped make a difference in several transactions. As a mortgage lender, it is helpful for me to know who our client is working with. Likewise, I know that it has put some listing agents at ease to know that MAK Mortgage is helping the buyer. Knowing me and how I do my business helps assure the listing agent and their client that they are working with a qualified buyer and that the deal will close as promised and on time.



Rhonda Kuchik
MAK Mortgage
WCR Indianapolis Chapter
Chair of Programs & Education
(Modeling in the 2006 Style Show)

Thank you to our Website & Newsletter Sponsor!



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