

September, 2006
Volume 2, Issue 1

coming
UP
Events

September 14th
TriAnnals – Sheraton Hotel -
Keystone at the Crossing Indian-
apolis, IN
9:00am-12:00noon

September 21st
MCL Cafeteria - 2370 W.
86th Street
11:30am-1:00pm
Speaker from Coburn Place on
Domestic Violence

September 28th
Ritz Charles in Carmel
6:00pm-11:00pm
Style Show - "REALTORS on the
[Runway](#)"

October 19th
MIBOR Room B
11:30am-1:00pm
Topic to be announced

November 16th
MCL Cafeteria - 2370 W.
86th Street
11:30am-1:00pm
Topic to be announced

December 14th
Location TBD
11:30am-1:00pm
Holiday Party

from
the
President

*WCR and Mid-Year Conference in Washington, DC
What a Winning Combination!!!!*

I don't know if it was the thrill of it being my very first trip to the Nation's capitol or the excitement of accepting our Chapter's first National award.....or perhaps a combination of both but whatever it was AWESOME!!!!

When I received our chapter's "report card" showing our growth stats from 2000 to date, the other chapters (and I as this was my first time seeing it) were literally in awe to see the progress we have made this year. Many chapters from around the nation have since called me asking advice on what they could do to help them grow. Needless to say, the Indianapolis Chapter has a lot to be proud of and to have it recognized nationally is something we should all give ourselves a "pat on the back" for.

If you have never gone to a National real estate convention, you are denying yourself a truly memorable experience like no other....the networking, referral base, educational classes, and friendships that really last. I am still in contact on a regular basis, with several agents I've met.

Deb Blanchard



Connie Coleman (Left)
WCR State Governor 2006

Deb Blanchard (Center)
Indianapolis Chapter President
2006

Robbie Williams (Right)
WCR Indiana State REALTOR[®] of
the Year

*Holding the WCR National Chapter
Membership Retention Award!*



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We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

Congratulations to our Members!

- Indianapolis Chapter WCR - 2nd Place WCR National Award for Member Retention
- Robbie Williams - Indiana State Realtor of the Year
- Melissa Davis - Received her AARE (Accredited Auctioneer of Real Estate) in August 2006
- Dorothy Dodd, [IBJ Feature Article](#)
- Melinda Wood, [IBJ Promotional Article](#)
- Bonita Hurt - Accepted into the 2006-2007 REAL Academy

Announcements & Reminders

- You won't want to miss our next meeting scheduled for **September 21st** at **MCL Cafeteria**, 2370 W. 86th Street, 11:30am-1:00pm. come early to buy your lunch and beat the crowds. Our speaker will be from Coburn Place and will be speaking about Domestic Violence in Central Indiana. Coburn Place is our beneficiary of our Charity Fundraiser Style Show.
- **"Realtors on the Runway"**, our Style Show and Charity Fundraiser, will be **Thursday, September 28th** at the **Ritz Charles** in Carmel, **6:00pm-11:00pm**. Tickets are \$30 in advance and \$35 at the door. Email bnaugle@callcarpenter.com for tickets. We are grateful to our **Style Show Sponsors** who are helping to make this event a huge success!

Style Show Sponsors

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What have I missed?

Have you been able to attend all of our monthly meetings this year? Even if you have missed just one, you have missed a lot! Make sure you have all of our upcoming meetings scheduled in your calendar, so that you don't miss another great meeting. For a schedule of all of our upcoming meetings & events, go to www.wcrindy.com/calendar.htm.

April 13th, 2006 - Stephanie Williams & Florence Brown of WestPoint Financial Group, gave us their "*Pearls of Wisdom*" regarding financial planning, growing our investments, and protecting our assets.

May 18th, 2006 - A panel of top producing agents shared with us the marketing secrets of their success! The members of the panel included Mike Watkins with Mike Watkins Real Estate Group, Brian Sanders with Century 21 at the Crossing, Jeff Kucic with Keller Williams, Pam Aguirre with RE/MAX Accord, and Pegg Kennedy with Tucker.

June 15th, 2006 - Our annual Past Presidents Luncheon was held at the Hilton Hotel in Castleton. Many of our Chapter's Past Presidents were able to attend. We were honored to have our WCR National President as our guest speaker! Also, as an added surprise the new CEO of the Indiana Association of REALTORS® (IAR) was able to stop by and meet everyone.



August 17th, 2006 - Monica Obershaw, with her Master Accreditation as a Staging Professional, shared with us the benefits and options for staging a home for sale. Staging a home helps a home sell faster and for top dollar!

So. . . Don't miss our next meeting on September 21st!

Check out our website
www.WCRIIndy.com

- Benefits & Services of membership
- A complete list of our chapter membership
- Calendar of our upcoming events
- Our Mission & Vision statements
- A message from our chapter President
- Information on WCR National organization

Discover the WCR Difference!

At the Women's Council of REALTORS®, when our members invest their valuable time with us, we know they expect that investment to pay off. That's why WCR delivers the kinds of information, resources and networking opportunities that help our members stay on top and out front of the real estate business. Join us, and you'll discover an environment that makes the most of your skills, talents and ambitions, a community that both supports and encourages your success. In short, you'll find the place where it all comes together.

To learn first-hand what WCR can do for you, join us!

WCR lunch meetings are usually held 11:30am-1:00pm on the 3rd Thursday of each month at MIBOR. The cost is \$10.00 and reservations are required.

Please RSVP to Bobbie Naugle at 317-796-8380 or bnaugle@callcarpenter.com.

Great Websites

Do you use these great websites in your business? Check them out!

www.wcrindy.com - Our local Indianapolis Chapter Website!

local.live.com - crystal clear aerial photos

www.zipformonline.com - Indiana Real Estate Forms (subscription fee has been paid through your IAR annual dues)

www.IndianaRealtors.com - Indiana Association of Realtors website, info includes sample Office Policies, legal information, membership benefits

www.inman.com - Daily real estate news

www.Realtor.org - National Association of Realtors member website, loaded with information on sales tips, marketing, statistics, etc.

www.gasbuddy.com - find the cheapest gas prices in your area

www.realtytimes.com - real estate news and advice

www.hmbireo.com - HUD homes for sale, online bidding process & procedures

www.ocwen.com - VA repo homes for sale

www.quantumcopy.com - Printing online ordering

www.insor.org/insasoweb/ - Indiana Sex Offender Registry

www.loopnet.com - Commercial real estate listings

www.craigslist.com - Community info, discussion forums, job postings, classified ads, and more

www.indygov.org - The official website of Indianapolis & Marion County

www.auctioneers.org - National Auctioneers Association website; everything you want to know about auctions, including upcoming events

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